

Boating Industry Insurance Guide

Company	Address	Phone/Website	Primary Contact	Insurance services offered
Allstate Insurance Company	2775 Sanders Road Northbrook, IL 60062	1-866-904-2500 www.allstate.com	Lauren DeYoung Lauren.Deyoung@allstate.com	Allstate Boat Insurance offers coverages for watercraft liability, uninsured watercraft, medical payments, physical damage, agreed value, personal effects, emergency services and more. Insurance coverage is subject to policy terms, conditions and availability.
American Adventure Insurance	3215 Old Conejo Road Newbury Park, CA 91320	888-930-3680 www.adventurequote.com	Paul Bender paulbender77@gmail.com	Serving F&I professionals nationwide for more than 20 years, delivering insurance quotations in about 12 minutes. American Adventure Insurance chooses from many companies to find low rates.
American Guardian Warranty Services, Inc.	4450 Weaver Parkway, Suite 200 Warrenville, IL 60555	800-579-2233 www.agwsinc.com	Kurt Harbeke kharbeke@agwsinc.com	American Guardian Warranty Services, Inc. (AGWS) offers the Compass Marine Service Contract: the only MRAA endorsed service contract. AGWS can help improve dealership profitability, improve customer retention and repeat business and provide outstanding dealership service and AGWS products are insured with A Rated insurers.
Belter Insurance	P.O. Box 1026 Willows, CA 95988	800-540-2258 belterinsurance.com	Mitch Belter and Matt Belter mitch@belterinsurance.com; matt@belterinsurance.com	General liability, products, property, dock damage, tools, inland marine equipment, hull damage, protection and indemnity, marine builders risk, boat dealer inventory, crime, hire and non-owned auto liability, marina operator's legal liability and ship repairer's legal liability
BoatU.S. Marine Insurance Program	880 South Pickett Street Alexandria, VA 22304	800-283-2883 BoatUS.com/insurance	Mike Pellerin mpellerin@boatus.com	The BoatU.S. Marine Insurance Program provides coverage options for all recreational boat types in all 50 states. Developed by boaters, for boaters, the program features agreed hull value or actual cash value policies with broad cruising areas, lifetime repair guarantees, consequential damage

				coverage, environmental fuel spill liability, water towing, plus full salvage and wreck removal.
Boater's Choice	2211 7th Ave. S. Birmingham, AL 35233	800-768-2121 www.boaterschoiceinsurance.com	Jake Hill jhill@mcgriff.com	Boater's Choice helps close sales by providing immediate retail insurance to boat owners through "A rated" insurance companies. Binders emailed within minutes.
Brunswick Product Protection Corporation	1 N. Field Court Lake Forest, IL 60048	847-735-4632 www.brunswick.com	Jason Cochran jason.cochran@brunswick.com	Brunswick Product Protection Corporation helps dealers enhance customer satisfaction and add up-front and downstream profits via the sale of comprehensive extended warranty products specifically tailored to the marine industry.
Chubb	436 Walnut Street Philadelphia, PA 19106	215-640-1000 www.acemarine.com; www.new.chubb.com	Karen Griswold (Commercial Marine); Jeremy Backman (Recreational Marine)	Chubb's Commercial Marine division provides insurance packages for marina operators, boat dealers, yacht clubs, premier boat builders and yacht brokers. Chubb Recreational Marine is for boating enthusiasts, providing coverage for clients and their boats and yachts.
Crosswinds Insurance Agency	975 Market Street, Suite 209 Fort Mill, SC 29708	803-223-9424 www.crosswindsinsurance.com	Renado Robinson rrobinson@crosswindsinsurance.com	Specializing in marine insurance for all types of maritime-related companies including but not limited to boat manufacturers, yacht manufacturers, boat dealers, boat brokers, marinas, marine contractors, mobile boat repairers, ship repairers, charter vessels, rental boats, importers and exporters. Insurance brokerage services for retail agents.
Entrust Insurance	1431 Ponce de Leon Blvd Coral Gables, FL 33134	305-265-0112 www.agencyentrust.com	Jason Bryce	Entrust Insurance can get clients insurance for any type of boat, especially harder-to-place risks like triple and quad engine boats. Entrust Insurance has access to all the major boat carriers.
Falvey Yacht Insurance	66 Whitecap Dr. North Kingstown,	201-334-6120 www.falveyyachts.com	Shawn Kucharski shawn@falveyyachts.com	Falvey Yacht Insurance, LLC is a company within the Falvey Insurance Group, a leader

	RI 02852			in maritime insurance for 20 years offering yacht, cargo and marine pollution coverage. Falvey Yacht Insurance is one of the global leaders in yacht, luxury yacht and charter fleet insurance in over 50 countries.
FPC/Protective Asset Protection	6700 France Ave. S., Ste 200 Edina, MN 55435	800-328-8690 protectiveassetprotection.com	Bill Koster and Paul Sheldon marketingteam@protective.com	New and pre-owned watercraft engine protection plans, new and pre-owned watercraft accessory protection plans, GAP coverage, F&I training and F&I technology.
GEICO Marine Insurance Company	147 Old Solomon's Island Road, Suite 508 Annapolis, MD 21401	877-580-2628 www.geicomarine.com	Agent contact: Suzanne Redden; sold direct: Becky Reinaker sredden@geicomarine.com	GEICO Marine Insurance offers policies for personal watercraft, boats, yachts, charter boats and super yachts. Choose the way to buy, either through a network of marine specialty insurance agencies and independent GEICO agencies, or direct through GEICO.com/boat.
Global Marine Insurance	12935 S. West Bayshore Dr., Ste. 205 Traverse City, MI 49684	800-748-0224 globalmarineinsurance.com	Troy Buttleman	Personal marine insurance for all types of vessels, as well as commercial insurance for watercraft rental fleets, cable parks, marinas, captain's liability, boat dealers, yacht brokers, legal liability, charter boats, boat clubs/fractional ownership and more.
Innovative Dealer Services, INC. (IDSI)	6103 Whalen Road Fitchburg, WI 53593	608-220-7400 www.idsisolutions.com	Mike Haning mike@rinimax.com	Nationwide coverage for service contracts, GAP, tire and wheel trailer warranties, electronic menu, Platinum Protection, credit insurance, iPad app for aftermarket product presentation and F&I training. MRAA Premier Partner Member.
Mariners General Insurance Group	206 Riverside Ave, Suite A Newport Beach, CA 92663	800-992-4443 www.marinersins.com	Ed Arango newport@marinersins.com	Mariners General Insurance Group specializes in marine insurance for all types of vessels and commercial marine risks: marinas, boat dealers, yacht brokers, charter vessels, fractional ownership and Mexican coverages.
Markel American Insurance	N14W23800 Stone Ridge Dr.	800-236-2862 www.markelmarine.com	Audrey Hanken	Boat, personal watercraft, yacht, high performance boat, commercial marine,

Company	Waukesha, WI 53188			motorcycle, off-road vehicle, event liability and cancellation, and bicycle insurance.
NBOA Marine Insurance	4404 N. Tamiami Trail Sarasota, FL 34234	800-248-3512 www.nboat.com	Jeffrey Berndt	NBOA is one of the largest specialized marine insurance agencies in the country. They offer insurance rates and coverage to everything from PWC's to mega yachts. Customized policies and customer service is their specialty.
Newcoast Financial Services	2600 McCormick Drive, Suite 100 Clearwater, FL 33759	727-324-1359 newcoast.com	Kyle Vollenweider kyle@newcoast.com	GAP, product and extended service plans.
Norman-Spencer Marine Insurance Services	8075 Washington Village Dr. Dayton, OH 45458	800-543-3248 norman-spencer.com/programs/marine	Paul Sexton paulsexton@norman-spencer.com	Boat and yacht property, protection and indemnity, PWC, guides, professional anglers, occasional charters, premium financing, dealer, marina, manufacturer, rentals, charters, artisans, boat/yacht clubs and boat yards.
P&H Group	9364 East Raintree Ste. 105 Scottsdale, AZ 85260	800-344-0484 www.pandhgroup.com	Ken Hesser khesser@phltd.com	Offers extended warranties, environmental protection and credit services to marine retailers. P&H also offers sales training on all of its insurance products. P&H's motto is "we will increase your bottom line."
Pinnacle Protection Plans	660 Griswold Northville, MI 48167	888-999-6860 ext. 220 PPPcoverage.com	Tom Lawrence	Extended service plans, GAP, credit life and health.
Progressive Insurance	6300 Wilson Mills Road Mayfield Village, OH 44143	1(800)Progressive Progressive.com	Julie Kolencik julie_kolencik@progressive.com	Insurance for personal watercrafts, jet boats, sailboats and fishing boats, as well as specialized coverage for roadside assistance, on-water towing, total loss replacement and more.
Safe Harbor Pollution Insurance	5550 Merrick Road, Suite #202 Massapequa, NY	516-795-8800 www.safeharborpollution.com	Tony Gerone tgerone@safeharborpollution.com	Commercial market specialist concentrating on pollution insurance needs, including vessel discharge incidents. Comprehensive policies include global programs for any

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Sea Land Insurance Corporation	2701 NW 2nd Avenue, Suite 118 Boca Raton, FL 33431	561-430-5170 www.sealandins.com	Lori Sousa	Experts in the marine industry providing all lines of coverage needed to protect a marine facility. Marine liability, protection and indemnity (including crew coverage) property (also piers and docks), work comp (including USL&H), tools and auto.
USI Insurance Services LLC	333 Bridge Street NW, Suite 400 Grand Rapids, MI 49504	800-456-7153 www.usi.biz	John Chiazza john.chiazza@usi.biz	USI offers reliable and comprehensive marina insurance coverage specifically for marina operators and owners, with an emphasis on its risk control and claims management staff with innovative solutions that drive sustainable reductions in a marina's total "cost of risk."
Veritas Insurance Group	742 Second Ave. S. St. Petersburg, FL 33701	866-808-3344 veritasinsurance.com	Gary Rademaker veritas@veritasinsurance.com	A national independent insurance agency specializing in boat insurance that shops the industry's leading specialty insurance carriers to ensure boaters can secure the best coverage at the lowest premium from PWCs to yachts.
XLCatlin	One World Financial Center 200 Liberty Street; 25th Floor New York, NY 10281	212-915-6927 www.XLCatlin.com	Rick Salway Rick.salway@xlcatalin.com	Recreational yacht and commercial marine, including cargo, hull, builder's risk, protection and indemnity, and marine liabilities.