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# MARINA ADVISORY COMMITTEE

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*November 7, 2016*





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**Marina Advisory Committee  
November 7, 2016 at 7:00 P.M.  
City Council Conference Room  
865 SE Barrington Drive, Oak Harbor, WA 98277**

Committee Members

Ken Hulett, Chairman  
J.J. Jones, Vice-Chairman  
Mahmoud Abdel-Monem  
Jeff Malmgren  
Steve Hucke

1. Public Comment
2. Review of the October 3, 2016 meeting notes
3. General Update
4. Marina Rate Review/Comparison – Discussion
5. Marina Advisory Committee Comments
6. Next Meeting – December 5, 2016
7. Adjourn

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# **REVIEW OF MEETING NOTES**

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*October 3, 2016*

Roll Call: Mr. Hulett   X   Mr. J. Jones   X   Mr. Abdel-Monem    Mr. Malmgren   X   Steve Huckle   

Staff: Chris Sublet

Public: Byron Skubi

1. Public Comment:

Mr. Skubi asked if staff had looked into a hoist solution and reiterated that if one was not found then WIRW may possibly leave.

Mr. Sublet explained that he had spoken to Conolift about leasing equipment and it was explained to him that they did not lease boat lifting equipment. The representative from Conolift said that he was not aware of any other companies that would be willing to lease this type of equipment.

Mr. Sublet also explained that staff was still looking into solutions, however they have yet to find a good one.

Mr. Jones reminded the Committee that they had told Schelleen that the marina would have something in place by the 2017 WIRW event. He continued by adding that he was concerned that if we do not have a way to get boats in and out, then we may lose WIRW.

2. Review of the September 12, 2016 Meeting Minutes:

Approved as written.

3. Fuel Pricing Strategy – Discussion

Mr. Hulett introduced the agenda item and Mr. Sublet reviewed the packet documents. He explained there are two issues to be discussed. The first issue is, if the markup on fuel fully covers all expenses associated with selling fuel. The second issue is if there should be a minimum purchase quantity for non-marina tenants. Mr. Sublet then reviewed both issues in detail.

Discussion

The Committee discussed the markup issue and was divided on if the 40¢ is enough markup on the fuel. They also discussed if the low prices are helping to attract guests and what impact an increase may have on guest moorage. The Committee concluded that they would need some more information before making a recommendation. The Committee suggested that the 2016 fuel sale numbers, to date, be included in the analysis.

The Committee then discussed the minimum fuel sale quantity to non-marina tenants. The Committee then determined that it was not financially prudent for the marina to continue to sell less than 5 gallons to non-marina tenants.

#### Action

A motion was made to make 5 gallons the minimum amount of fuel to be sold to non-marina tenants and it passed unanimously.

#### 4. Pioneer Way Traffic Verbal Update – Discussion

Mr. Hulett introduced the agenda item and Mr. Sublet gave an overview of the Mayors meeting with the base Commander. He explained that the Commander has taken some steps to reduce the traffic but that it will take approximately 5 years for any major traffic or procedure changes to be instituted.

#### Discussion

The Committee discussed the issue and the changes the base has made. They also discussed if the issue could wait 5 years to be resolved. The Committee then discussed what can be done from the City level and if the City Engineer has looked at the issue.

Mr. Sublet said that he was uncertain if the City Engineer had looked at the road to see if any traffic modifications could be made.

The Committee asked if the issue could be carried over to November meeting for further discussion.

#### Action

No action was taken.

#### 5. General Update:

- Mr. Sublet reviewed a list of projects that marina staff was working on. He also reviewed the commercial crab season and the impact it has on the marina revenue.

#### 6. MAC Comments:

- Mr. Jones mentioned that he was on his boat last Saturday and that he noticed that the commercial crabbers were blocking both sides of the launch ramp.

7. Next regular meeting— November 7, 2016

8. Adjourn

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# GENERAL UPDATE

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## *September Occupancy Report*

## September 2016 Occupancy

Based upon Marina Program Reports

### Permanent Moorage

Dock	Total Slips	Total Occupied	Total Vacant	Percent Occupied
A	54	47	7	87%
B	82	75	7	91%
C	55	52	3	95%
D	85	66	19	78%
E	71	60	11	85%
<b>Totals</b>	347	300	47	

- There were 19 fewer slips occupied in September than in August.
- The permanent moorage docks were 86% occupied.
  - -6% compared to August.
  - +3% compared to September 2015.

### Conditional Moorage

Dock	Total Slips	Total Occupied	Total Vacant	Percent Occupied
G	16	13	3	81%
F	52	33	19	63%
S	8	8	0	100%
<b>Totals</b>	76	54	22	

- There were 5 more slips occupied in September than in August.
- The conditional moorage docks were 71% occupied.
  - +6% compared to August.
  - -15% compared to September 2015.

### Overall Summary

- The combined permanent and conditional moorage marina docks were 84% occupied in September.
  - -3% compared to August.
  - +1% compared to September 2015.
- The average percentage of occupancy on each dock was 85% in September.
  - The same % compared to August.
  - The same % compared to September 2015.

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# **MARINA RATE REVIEW/ COMPARISON**

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*Memo*

# Memo

**To:** Marina Advisory Committee  
**From:** Chris Sublet, Harbormaster  
**CC:** Steve Powers, Director Development Services  
**Date:** 11/7/2016  
**Re:** Marina Rate Review/Comparison - Discussion

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The Marina Advisory Committee members have questioned if the marina rates and fees are too low and if they are competitive with other marinas in the surrounding area. Since it has been 5 years (2011), since the last marina rate increase, the Committee has asked to review all rates and fees.

Staff has surveyed only the marinas in the surrounding area which are considered to be the main competition for the Oak Harbor Marina. Other marinas that are farther away were not included in the rate survey. Staff also chose to include Des Moines marina in the survey since they are the only other city owned marina in the state.

The marinas that were surveyed are:

- Anacortes Marina
- Cap Sante Marina (Port of Anacortes)
- Everett Marina (Port of Everett)
- La Conner Marina (Port of Skagit)
- Port of South Whidbey
- Des Moines Marina

Staff has drafted a "Comparison" spreadsheet (Attachment A), that compares the Oak Harbor Marina rates and fees to similar slip sizes and services from other marinas. It should be noted that since every marina is different it is difficult to make an exact comparison. The actual published rates sheets (Attachment B), for each marina may also be helpful in comparing other marina rates to the Oak Harbor Marina rates.

As the Marina Advisory Committee discusses the marina rates and fees and any potential increases, it may be prudent to also consider the location and businesses nearby the other marinas that may help to attract and keep marina tenants.

Staff seeks the Marina Advisory Committee's thoughts on this issue.

If you have any questions, please do not hesitate to contact Chris Sublet at (360) 279-4575.

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# **MARINA RATE REVIEW/ COMPARISON**

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*Attachment A*

## Marina Rate and Fee Comparison 2016

	24' Open	24' Covered	28' Open	28' Covered	32' Open	32' Covered	36' Open	36' Covered	40' Open	50' Open	50' Covered	Other
<b>Oak Harbor Marina - Monthly</b>	<b>\$166.05</b>	<b>\$216.50</b>	<b>\$206.78</b>	<b>\$266.00</b>	<b>\$240.15</b>	<b>\$319.77</b>	<b>\$276.30</b>	<b>\$396.75</b>	<b>\$312.33</b>	<b>\$415.67</b>	<b>\$609.09</b>	<b>60' Open \$498.58</b>
<b>Yearly</b>			<b>\$192.35</b>	<b>\$246.64</b>	<b>\$223.33</b>	<b>\$296.31</b>	<b>\$256.86</b>	<b>\$367.27</b>	<b>\$290.26</b>	<b>\$385.96</b>	<b>\$563.28</b>	<b>60' open 462.93</b>
<b>small boat</b>	<b>\$55.00</b>	<b>\$55.00</b>						<b>winter -</b>	<b>\$274.50</b>	<b>\$364.74</b>		<b>60' open 437.47</b>
<u>Anacortes Marina</u>	n/a	n/a	n/a	n/a	n/a	\$270.00	\$410.00	n/a	\$400.00	\$595.00	\$905.00	open \$790 Covered \$1180
yearly	26' 195.20		\$210.22	n/a	\$294.87	n/a	\$344.00	n/a	\$477.79	\$528.99	n/a	57' \$836.48 yearly/ 57' \$880.50 Monthly
<u>Cap Sante Marina</u> Monthly	26' 205.48	n/a	\$221.29	n/a	310.38	n/a	362.1	n/a	502.94	556.82	n/a	
monthly	\$194.30	n/a	\$223.68	\$311.20	\$292.07	\$395.70	\$349.89	\$509.12	\$411.59	\$621.13	\$789.26	
North open moorage		n/a	\$490.71	\$658.06	n/a	60' \$847.74						
<u>Everett Marina</u> seasonal +\$37	\$236.05	n/a	\$265.43	n/a								
<u>La Conner Marina</u>	n/a	26' \$248.80	30' \$219.02	30' \$287.06	n/a	n/a	35' \$270.14	35' \$453.39	\$332.65	\$479.57	\$818.65	60 open \$661.47
<u>Port of South Whidbey</u> yearly	\$264.00	n/a	\$308.00	n/a	\$352.00	n/a	\$396.00	n/a	\$440.00	\$550.00	n/a	
<u>Des Moines</u> per foot + LSE	\$7.01	\$8.99	\$7.33	\$9.74	\$8.01	\$10.37	\$8.49	\$11.81	\$9.07	\$10.25	\$14.69	62' open \$10.63
pre paid yearly	\$131.28	\$167.04	\$184.52	\$245.28	n/a							
March-Oct	\$282.96	\$358.29	\$324.88	\$411.37	n/a							
Pre Paid March - Oct	\$240.52	\$304.55	\$276.15	\$349.66	n/a							
Winter Moorage Nov - April	32-35' \$8.56		36-39' \$9.09		40-49' \$9.70		50-59' \$10.96		60' \$11.30			per foot per month

**Marina Rate and Fee Comparison**

	Guest Moorage Price Per Foot - Boating Season	Guest Moorage Price Per Foot - Off Season	Storage Sheds	Dry Storage	Live aboard	Electricity - Marina Tenant Metered	Electricity - Marina Tenant Unmetered	Electricity - Marina Live Aboard Metered	Electricity - Marina Live Aboard Unmetered	Electricity - Non - Marina Tenant	Environmental Compliance	Reservation Fee Credited to guest moorage fee.	Showers	Laundry	Dinghy Storage	Gate Cards	Hourly Labor Rate	Late Fee/Charge	Other
<b>Oak Harbor Marina</b>	<b>\$0.89</b>	<b>\$0.69</b>	<b>10' x 10' x 25' 106.64</b>	<b>\$50.72</b>	<b>\$60.00</b>	<b>10.75 + .11</b>	<b>10.75-24.26</b>	<b>n/a</b>	<b>44.10-58.43</b>	<b>\$3.00</b>	<b>\$1.10</b>	<b>\$5.00</b>	<b>.25/2mins</b>	<b>W - \$2.25 / D - \$0.75 30 min</b>	<b>\$0.00</b>	<b>\$5.44</b>	<b>\$46.30</b>	<b>2% / \$40</b>	How does the new sewer treatment plant fee increases effect the live aboard fee?
Anacortes Marina (private)	n/a	n/a	10x10 \$75	n/a	no fee	.11 per kw	n/a	n/a	n/a	n/a	n/a	n/a	.25/ 2.5 mins	w \$2/ Dry \$1.75	n/a	\$10.00	\$25.00	3%/\$50/\$100	
Cap Sante Marina	50' under \$1.30 51' over \$1.60	\$0.82	n/a	0.26 sq-ft per month	15% of moorage	.11 KWH over 101 KWH/month	\$11.00	n/a	n/a	\$4.00	\$12.00	\$5.00	.25 /1.75mins	W \$1 / D \$2	\$32.00	\$5/\$40	\$75.00	18%/ \$150	\$5 daily / \$20 nightly trailer parking
Everett Marina	\$1.00	\$0.75	n/a	\$33.85	\$125.00	n/a	\$6.00	n/a	\$6.00	n/a	\$12.00	n/a	No Charge	w \$1.25/ D .25 12mins	\$33.85	first fee - 2nd \$15	\$90.00	\$1.50	
La Conner Marina	\$1.00	\$0.80	n/a	\$60.00	n/a	.09 KW \$7.00	n/a	n/a	n/a	n/a	1%	n/a	\$1.00/5mins	W\$1.50 D\$1.00	n/a	two free then \$10	\$50.00	3%	
Port of South Whidbey	\$1.15	\$1.15	10x10 \$75 12x22 \$165		\$45.00	included in moorage	n/a	n/a	n/a	included in moorage	n/a	\$10.00	n/a	n/a	n/a	n/a	n/a	n/a	
Des Moines	0-30' \$20 31-50' .75ft 51' + 1.00 ft	0-30' \$20 31-50' .75ft 51' + 1.00 ft	\$200 + tax	\$65 16-24' \$105 25-30'	20% more than moorage	.08 per KW	\$3.5 over 30kw .08 per kw	n/a	n/a	n/a	n/a	first night non-refundable	no charge	n/a	\$15.00	\$5-10 each for first two, \$15-30	\$50.00	\$0.03	dingy storage \$15per month

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# **MARINA RATE REVIEW/ COMPARISON**

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*Attachment B*

# Anacortes Marina

Berth Size	Berth Details	Rate Per Month / Annual Lease
32'	Open-Double	\$270
32'	Covered	\$410
38'	Open-Double	\$375
38'	Open-Single	\$390
38'	Covered	\$580
40'	Open-Double	\$400
40'	Open-Single	\$430
40'	Covered	\$645
44'	Open-Double	\$450
44'	Open-Single	\$500
44'	Covered	\$775
50'	Open-Double	\$530
50'	Open-Single	\$595
50'	Covered	\$905
60'	Open-Single	\$790
60'	Covered	\$1,180

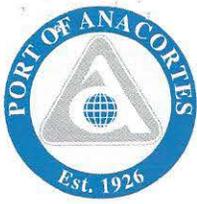
32', 38', 40', 44', 50' END TIES SLIGHTLY MORE – PLEASE CALL

Moorage rates effective – January 1, 2016  
Subject to revision: Last Rev. 12/15

# 2016 Moorage Rates

## Cap Sante Marina

Monthly			July 1st	Annual			Daily Rates			Electric	
LENGTH		TOTAL		LENGTH		TOTAL	Oct 1 - May 31	June 1 - Sept 30		Daily	
							Winter	Summer	Summer	30 amp	
							0.82 ft	Under 50'	50' +	50 amp	
								1.30ft	1.60 ft	100 amp	\$16
										Monthly	
										\$11	100 kwh
26	26x11	\$205.48		26	26x11	\$195.20					
28	28x11	\$221.29		28	28x11	\$210.22					
30	30x12.5	\$269.43		30	30x12.5	\$255.96					
32	32x13.5	\$310.38		32	32x13.5	\$294.87					
36	36x14	\$362.10		36	36x14	\$344.00					
40	40x14.5	\$416.72		40	40x14.5	\$395.88					
40	40x17.5	\$502.94	F-Dock	40	40x17.5	\$477.79					
46	46x18.5	\$611.41		46	46x18.5	\$580.85					
50	50x15.5	\$556.82		50	50x15.5	\$528.99					
57	57x21.5	\$880.50		57	57x21.5	\$836.48					
66	66x25	\$1,185.50		66	66x25	\$1,126.22					



## PORT OF ANACORTES

### CAP SANTE MARINA

## SCHEDULE OF RATES AND CHARGES

(effective June 1, 2016)

### MOORAGE RATES

**REGULAR MONTHLY MOORAGE** By moorage agreement (written contract)

Commercial Fishing, overall length of vessel or float, whichever is greater.

**Commercial Fishing** \$6.673/ft/month

Recreational and Commercial Business moorage, square feet of vessel or slip, whichever is greater.

**Recreational and Commercial Business Moorage** \$0.6367/sq-ft/month

**Dinghy Storage** \$32.00/month

**NOTE: Washington State Leasehold Tax is in addition to named rates.**

### ANNUAL MOORAGE

Rate determined at 95% of appropriate regular moorage rate (5% discount) **plus leasehold tax**, requires 12 month commitment, by written moorage agreement. Available only to Recreational Moorage customers.

### TRANSIENT MOORAGE

Daily Rate (based on overall boat length)

**Summer (June 1st to Sept 30th)**  
50' & Under: \$1.30/ft.  
51' & Over: \$1.60/ft.

**Winter (Oct 1<sup>st</sup> to May 31<sup>st</sup>)** \$0.82/ft.

**NOTE: Transient stays over 30 consecutive days are subject to Washington State Leasehold Tax in addition to named rates.**



**MOORAGE RATES** - *continued*

**LIVE ABOARD MOORAGE**

Rate determined at 115% of the appropriate regular moorage rate (regular moorage rate plus 15% live aboard surcharge) **plus leasehold tax**. In addition, live aboard customers are required to get weekly pump out service, charged monthly at \$70.00. Live aboard moorage requires approved background screening, written agreement and 6 month commitment.

**RENDEZVOUS MOORAGE**

Applicable transient moorage rates apply. Advance reservation fees waived. Priority given for Activity Float Rental; up to 4 days of rental for \$100/activity float, regular daily rates apply thereafter.

**PORT HOSTED EVENT MOORAGE**

Transient moorage provided at no cost to participating boats, as authorized by Harbormaster.

**ELECTRICAL SERVICE**

Permanent Moorage Customers		\$11.00/month minimum fee
<i>*only available with contract moorage</i>		\$0.11/ KWH over 101 KWH/month
Transient Moorage Customers	30 amp	\$4.00/day
	50 amp	\$8.00/day

**DOCK BOXES**

Monthly rate*	\$12.00/month
<i>*Only available with contract moorage. Dock boxes are limited and subject to availability.</i>	
Initial Setup Fee	\$15.00

**NOTE: Washington State Leasehold Tax is in addition to named rates.**



**LAUNCH FEES**

	<u>One-Way</u>	<u>Round-Trip</u>	<u>Annual Fee*</u>
Under 20'	\$25.00	\$35.00	\$350.00
21' – 23'	\$29.50	\$44.00	\$440.00
24' – 25'	\$36.00	\$54.00	\$540.00
26' – 29'	\$55.00	\$100.00	\$1,000.00
30' and Longer	\$70.00	\$120.00	\$1,200.00
Haul and Hang (Rate per 30 minutes of usage)			\$60.00

**\*Annual Fee Valid per calendar year (Jan 1 - Dec 31)**

**NOTE: Washington State Sales Tax is added to all fees named above.**

**HOIST CHARGES**

Issued key cards activate hoists for 30 minutes per "swipe" (use).

**T-Dock Cranes**

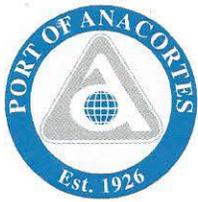
Key rental – daily	\$5.00/use
Key rental – monthly	1-20 uses: \$5.00/use 21+ uses: \$2.00/use

**P-Q Hoist**

Key rental – daily	\$5.00/use
Key rental – monthly	\$5.00/use: Non-ASBC Members \$3.00/use: ASBC Members

Lost Key Fee \$10.00

**NOTE: Washington State Sales Tax is added to all fees named above.**



## **PARKING & RV FEES**

### **BOAT TRAILER PARKING**

Daily rate \$5.00/day (includes sales tax)  
*Available in designated areas only*

### **RECREATIONAL VEHICLE PARKING**

Nightly rate \$20.00/night (includes sales tax)  
*Limit: 12 consecutive nights*

## **STORAGE & WEB LOCKERS**

### **OUTSIDE (GEAR) STORAGE**

Monthly rate\* \$0.26/sq-ft/month  
*\*Minimum charge of \$26.00/month*

**NOTE: Washington State Leasehold Tax is in addition to named rates.**

### **WEB LOCKER CHARGES**

By web locker agreement (written contract)

#### **Small Locker 16' x 17'**

Active Commercial Fisherman >6 months moorage	\$70/month
Active Commercial Fisherman <6 months moorage	\$100/month
Active Commercial-Industrial Marine Tenant	\$115/month

#### **Large Locker 16' x 35'**

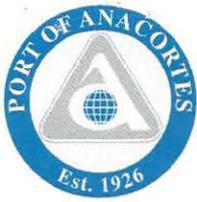
Active Commercial Fisherman >6 months moorage	\$140/month
Active Commercial Fisherman <6 months moorage	\$200/month
Active Commercial-Industrial Marine Tenant	\$230/month

**NOTE: Washington State Leasehold Tax is in addition to named rates.**

## **ACTIVITY FLOAT RENTALS**

Daily Rate \$100.00

*Activity floats are intended for rendezvous' and therefore, they will be given priority. If available, activity floats can be reserved up to 2 weeks in advance and are first come, first served at that point. Fees are waived during "off-season" months when canvas sides have been removed for weather.*



## **SERVICES**

### **BILGE PUMP CHARGES**

Portable electric pump (tenant operate) \$25.00/hr

Portable gas pump (Port operate) \$75.00/hr

### **FORKLIFT & OPERATOR**

Hourly (\$43.75 minimum charge) \$175.00/hr  
*For use on Port Property only*

### **NET REEL CHARGE**

Daily \$35.00/day

Weekly \$140.00/wk

### **PORT LABOR RATE**

Hourly (\$22.50 minimum charge) \$75.00/hr

### **PORT SKIFF**

Hourly (Port operate, \$60.00 minimum charge) \$120.00/hr

### **RECYCLE FEE**

Price per gallon \$2.60/gal  
*Antifreeze/mixed fuel only*



## **ADMINISTRATIVE FEES**

### **ADVANCE RESERVATION FEE**

\$5.00/reservation

### **DELINQUENT ACCOUNT PROCESSING FEE** (chain/stickering fee)

\$150.00

## **DOCUMENT FEES**

Faxes

\$1.00/page

Photocopies

\$0.15/page

### **FINANCE CHARGES** (late fees)

18% per annum

### **IMPOUND FEE**

\$60.00

### **NON-REGISTRATION FEE**

\$50.00

### **RETURNED CHECK (NSF) FEE**

\$50.00

### **SCREENING FEE** (background check)

\$50.00/applicant ↩

## **WAIT LIST REGISTRATION FEES**

Regular Moorage

Per listing, per calendar year (Jan. 1 - Dec. 31) (Non-refundable)

\$40.00

Request to Move

Per listing, per calendar year (Jan. 1 - Dec. 31) (Non-refundable)

\$40.00



**MISCELLANEOUS**

**FUEL FLOWAGE FEE**

Paid by fuel distributor \$0.06/gallon

**T-DOCK UNAUTHORIZED USE CHARGE**

*(Per occurrence in 24 hrs. In addition to applicable moorage fees.)*

\$50.00

**WHARFAGE CHARGES**

Cargo loading and unloading over T-Dock \$20.00/ton

# SCHEDULE OF RATES & FEES EFFECTIVE 7-1-2016



MOORAGE TYPE	MOORAGE LENGTH	MOORAGE FEES	MONTHLY TOTAL*	
PERMANENT OPEN MOORAGE	20'	\$5.50 per ft/mo	\$142.12	
	24'	\$6.51 per ft/mo	\$194.30	
	26'	\$6.51 per ft/mo	\$208.99	
	28'	\$6.51 per ft/mo	\$223.68	
	32'	\$7.59 per ft/mo	\$292.07	
	36'	\$8.17 per ft/mo	\$349.89	
	40'	\$8.72 per ft/mo	\$411.59	
	45'	\$9.70 per ft/mo	\$510.55	
TEMPORARY OPEN MOORAGE; SUMMER SEASONAL RATE - \$37.00 PER MONTH SURCHARGE + L/H TAX (JUNE - OCT.)	20'	\$5.50 per ft/mo	\$183.87	
	24'	\$6.51 per ft/mo	\$236.05	
	26'	\$6.51 per ft/mo	\$250.74	
	28'	\$6.51 per ft/mo	\$265.43	
	28'	\$9.28 per ft/mo	\$311.20	
	30'	\$9.28 per ft/mo	\$332.15	
	32'	\$10.46 per ft/mo	\$395.70	
	36'	\$12.09 per ft/mo	\$509.12	
COVERED MOORAGE	40'	\$12.88 per ft/mo	\$599.35	
	50'	\$13.67 per ft/mo	\$789.26	
	40'	\$10.03 per ft/mo	\$490.71	
	45'	\$10.53 per ft/mo	\$572.69	
	45' SINGLE	\$11.57 per ft/mo	\$625.50	
	50'	\$10.99 per ft/mo	\$658.06	
	50' SINGLE	\$12.08 per ft/mo	\$719.55	
	55'	\$11.47 per ft/mo	\$749.85	
NORTH OPEN MOORAGE	60'	\$11.96 per ft/mo	\$847.74	
	65'	\$11.95 per ft/mo	\$914.48	
	65' SINGLE	\$13.12 per ft/mo	\$1000.30	
	70' SINGLE	\$13.12 per ft/mo	\$1,074.32	
	93' - 143' End Ties	\$13.07 per ft/mo	Varies	
	PORT-OWNED BOATHOUSE	20' x 40'	\$12.88 per ft/mo	\$599.35
	PRIVATELY OWNED BOATHOUSE	Various	\$0.60 per ft/mo	Varies
	MULTI-HULL VESSEL	Various	\$0.60 per ft/mo	Varies **
DRY KAYAK/DINGHY STORAGE	10' or under (for dinghy)	\$30.00/mo	\$33.85	
WET DINGHY STORAGE	15' or under	\$55.00/mo	\$80.06	
COMMERCIAL FISHING VESSEL	Gillnet/Selner	\$6.85 per ft/mo	Varies	
BROKERAGE/TOUR	-	\$7.54 per ft/mo	Varies	

### GUEST MOORAGE - Recreational/Commercial

Note: Rates are charged on length of berth or vessel, whichever is longer

Summer Rates (May 1 - Oct. 31) \$1.00/ft/night

Winter Rates (Nov. 1 - April 30) \$0.75/ft/night \*\*\*

\* Monthly totals include all fees and taxes, except electrical usage metered at current residential rate

\*\* Multi-hull rate excludes end ties or narrow vessels accommodated in a standard single/double berth

\*\*\* 12.84% leasehold tax applicable to visits extending over 29 consecutive days

Environmental Fee: \$12.00/mo | Utilities: \$6.00/month common utility fee | Washington State Leasehold Tax: 12.84% of monthly moorage fee  
 Liveaboard Fee: \$125.00/mo | Parking: Two (2) permits may be issued per moorage without charge; one additional permit may be issued at \$25/ea.  
 North Service Fee: \$20, includes dockside pump out system use, basic expanded cable, refuse disposal and dock boxes | Gate Access: Electronic gate key; first key free, additional keys \$15 each (non-refundable; tenants only) | Visitor Gate Access Card: \$7.00; non-refundable | Insurance Non-compliance Fee: \$125.00/month | Preference Fee: \$20.00 after one (1) courtesy move | Administrative Service Fee: \$25.00



CONNECT WITH US!

ADDRESS: 1205 Craftsman Way, Everett, WA 98201 | HOURS: 9 a.m. - 4 p.m. daily  
 PHONE: 425.259.6001; 800.729.7678 | WWW.PORTOFEVERETT.COM/MARINA

REVISED: 5-3-2016

# STORAGE RATES & FEES

## MISCELLANEOUS UPLAND STORAGE

### BOAT STORAGE YARDS (MINIMUM ONE MONTH REQUIRED)

- Two boat storage yards for vessels of various sizes requiring boat stands/blocks
- Designated trailered storage yard for boat trailers/trailerred vessels with self-access
- Existing moorage customers eligible for 50% reduced rate for trailer storage only
- Trailerred boat storage customers are eligible for a free monthly boat launch pass
- Pre-pay six months in advance and receive a free annual boat launch pass

**YEAR-ROUND ACCESS:** Daylight Hours (Dawn - Dusk Daily) \*Unlimited Access to Trailerred Storage Yards

OVERALL LENGTH	MONTHLY PRICE	TOTAL (Fees Included)	*TOTAL (Trailerred Yard)
20' & Under	\$92.04	\$110.04	\$121.86
21' - 25'	\$126.00	\$144.00	\$160.18
26' - 30'	\$137.60	\$155.60	\$173.27
31' - 35'	\$156.20	\$174.20	\$194.26
36' - 40'	\$174.80	\$192.80	
41' - 45'	\$215.48	\$233.48	
46' - 50'	\$275.92	\$293.92	
51' - 59'	\$334.04	\$352.04	
60' & Over	\$384.00	\$402.00	

### FEES:

**\*Trailerred Storage subject to 12.84% Lease Hold Tax**

Environmental Fee: \$12.00/month

Base Electric Fee: \$6.00/month

Electricity Usage: Metered (not available in all yards; call to inquire)

Unauthorized Work Penalty: \$200 (per incident)

Boats are subject to relocation with 30-day notification by the Port of Everett. Travelift services subject to publicly posted "Travelift Operations Schedule of Rates & Fees." Proof of insurance (\$300,000 minimum liability) is required to be maintained on file.

### STORAGE UNITS (MINIMUM ONE MONTH REQUIRED)

- 40 Units located within our state-of-the-art Craftsman District boatyard
- Two sizes available: Large 9.5' X 4.5' (\$90/month) & Small 5' X 4.5' (\$50/month) plus tax

### BUSINESS & DAYTIME ACCESS HOURS:

Subject to Work Yard Hours (dawn – dusk daily)



**Port of EVERETT  
MARINA**

PAGE 1 OF 2 (SEE REVERSE)



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PHONE: 425.388.0678 | [Travelift@portofeverett.com](mailto:Travelift@portofeverett.com)

# TRAVELIFT OPERATIONS RATES & FEES

## TRAVELIFT

<u>Roundtrip</u>	Up to 30'	\$185.00 (LOD)
	31' - 39'	\$6.75 per foot
	40' - 49'	\$7.00 per foot
	50' - 59'	\$7.50 per foot
	60' & Over	\$8.25 per foot
<u>One Way or Hang/Survey</u>	Up to 24'	\$95.00 (LOD)
	Over 24'	\$4.25 per foot
<u>Hang O/N</u>	Up to 34'	\$195.00 (LOD)
	Over 34'	\$6.00 per foot

- \$36.00 Move Straps in Slings
- \$42.00 Each way for third sling
- \$80.00 No Show/Cancellation Fee (24 hour notice Required)

## WASH DOWN FACILITY

ALL PRESSURE WASH SERVICES PERFORMED BY PORT OF EVERETT - \$3.00/foot (LOD);  
\$10.50 each additional five (5) minutes over 1/2 hour

SELF HAND WASH OR WET SAND (**No Pressure Washers**) - \$1.55/foot (LOD) Facility Use Fee  
(limited to 30 minutes)

## ENVIRONMENTAL FEE

\$35.00 (includes storm water monitoring/treatment)  
\$9.00 (trailered vessels only)

## WORK YARD RATE

<u>Summer Daily</u> (April - Oct.)	Open Yard	\$1.50/foot/day (LOA)
	Covered	\$2.00/foot/day (LOA) <i>Subject to availability</i>
<u>Winter Daily</u> (Nov. - Mar.)	Open Yard	\$1.00/foot/day (LOA)
	Covered	\$1.50/foot/day (LOA) <i>Subject to availability</i>
<u>*Winter Monthly</u> (Nov. - Mar.)	<b>*Monthly Agreement Required Prior to Haulout</b>	
	Open Yard	\$10.50/foot/calendar month (1 <sup>st</sup> —31 <sup>st</sup> )
	Covered	\$15.50/foot/calendar month (1 <sup>st</sup> —31 <sup>st</sup> )

## LABOR & EQUIPMENT

Boomtruck	\$200.00/hour	(1/2 Hour Min)
Forklift/Workboat	\$165.00/hour	(1/2 Hour Min)
Transport Trailer	\$250.00/hour	(1/2 Hour Min)
Stand Move	\$90.00/hour	(1/2 Hour Min)
Pumpout	\$105.00/hour	(1/2 Hour Min)
Standard Labor Rate	\$90.00/hr/person	(1/2 Hour Min)
Overtime Rate (OT)	\$100.00/hr/person	(1/2 Hour Min)
Call-in Rate	\$400.00/hr/person	(4 Hour O/T Min)

*Owner or representative must be present for all non-emergency Port of Everett Services.*

*\*12.84% Washington State Leasehold Tax assess for thirty (30) or more consecutive days.*

*9.2% Washington State Sales Tax applicable to all service fees utilizing Port equipment.*

## OPEN MAST WORKYARD

\$5.00/day (\*30 days max)



**Port of EVERETT  
MARINA**



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**PORT OF SKAGIT - LA CONNER MARINA  
SCHEDULE OF CHARGES  
EFFECTIVE JANUARY 1, 2015  
AMENDED APRIL 1, 2015**

Rates are based on slip length or vessel's overall length, whichever is greater. Vessel measurement is the total overall length, including bow pulpit or sprit, swim step, dinghy davits, and tipped-up outboards. Rates are subject to Washington State Leasehold Tax (LET) of 12.84%.

**IN WATER MOORAGE**

**COVERED**

Length	Price/Ft	Base	LET	Total
26	\$8.17	\$212.42	\$27.27	\$239.69
30	\$8.17	\$245.10	\$31.47	\$276.57
35	\$11.06	\$387.10	\$49.70	\$436.80
40	\$12.29	\$491.60	\$63.12	\$554.72
45	\$12.41	\$558.45	\$71.70	\$630.15
50	\$13.98	\$699.00	\$89.75	\$788.75
Overhang rate is charged at open rate listed below.				

**OPEN**

30	\$6.23	\$186.90	\$24.00	\$210.90
35	\$6.59	\$230.65	\$29.62	\$260.27
40	\$7.10	\$284.00	\$36.47	\$320.47
45	\$7.57	\$340.65	\$43.74	\$384.39
50	\$8.19	\$409.50	\$52.58	\$462.08
60	\$9.41	\$564.60	\$72.49	\$637.09

*All rates are subject to rounding from billing software.*

For customers choosing to pay moorage or dry storage for the entire year in advance, we offer a 5% discount. If terminated within the year, discount is forfeited and pro-rated at monthly rate.

**PORT OF SKAGIT - LA CONNER MARINA  
SCHEDULE OF CHARGES  
EFFECTIVE JANUARY 1, 2015  
AMENDED APRIL 1, 2015**

**DRY STORAGE  
Annual Contract (12 months)**

<b>Length</b>	<b>Base</b>	<b>LET</b>	<b>Total</b>
24 ' and under	\$113.30	\$14.55	\$127.85
25' - 30'	\$133.90	\$17.19	\$151.09
31' - 37'	\$154.50	\$19.84	\$174.34

**DRY STORAGE  
Month to Month (Effective May 1, 2015)**

<b>Length</b>	<b>Base</b>	<b>LET</b>	<b>Total</b>
24 ' and under	\$126.50	\$16.24	\$142.74
25' - 30'	\$149.50	\$19.20	\$168.70
31' - 37'	\$172.50	\$22.15	\$194.65

*All rates are subject to rounding from billing software.*

All launching of any vessel is at the sole discretion of the Port dry boat operator(s). Vessels must be under 10,500 lbs and will not be lifted by the forklift directly from trailer. Vessels lifted by monorail to/from trailer, the maximum lift is 8,000 lbs. All vessels must be able to fit into provided cradle.

Prices include 6 round trip launches per month and 1 hour on the wash rack after each launch. Duration of time on the wash rack is subject to availability and discretion of dry boat operators. See schedule of charges for launch fees in excess of the allotted 6 per month.



1804 Scott Road, Ste 101 • P.O. Box 872  
 Freeland, WA 98249  
 Phone: 360-331-5494 Fax: 360-331-5414  
 www.portofsouthwhidbey.com

**South Whidbey Harbor**  
**FEE SCHEDULE**

**Seasonal & Month-to-Month Moorage Rates Effective October 1, 2013**  
**All Other Rates Effective January 1, 2014**

Rates are based on **Length Over-All (LOA)**: The total length of a vessel as measured by the Harbormaster including, but not limited to, all permanent or in-place attachments such as bow sprit, boomkin, stern davits, spars, wind steering rudder, railings, swim step, mounted dinghy, anchor mount & anchor, outboard motor bracket and motor, etc.

All Moorage Rates include costs for use of the following utilities: electricity, lighting, sewer, water and garbage removal.

**Overnight Transient Moorage** – Starts at 4:00 pm, subject to availability

**All Vessels** .....\$1.15 per ft LOA per night  
**Reservation Fee** (Non-refundable, but applied to 1<sup>st</sup> night’s moorage).....\$10.00

**Day Use Moorage** – Between 8:00 am and 4:00 pm only; subject to availability

**Vessels < 30’ LOA** (2 Hour maximum, One renewal if space avail.).....\$5.00 for 2 hours  
**Vessels > 30’ LOA** (2 Hour maximum, One renewal if space avail.).....\$10.00 for 2 hours  
**Vessels > 50’ LOA** (2 Hour maximum, One renewal if space avail.).....\$15.00 for 2 hours  
 NOTE: Overnight charges apply for all vessels moored in Harbor after 4:00 pm!

**Long-Term Moorage\*** – Very Limited Availability

**Annual Moorage\*** (Limited quantity).....\$11.00 per ft LOA per month  
**Seasonal Lease Moorage\*** (Oct. 1 - Apr. 30, min. 90 days).....\$11.00 per ft LOA per month  
**Month-to-Month Moorage** (Oct. 1 - Apr. 30, 30-89 days) .....\$11.50 per ft LOA per month  
**Live-Aboard Fee** .....\$45.00 per month  
**Seasonal Lease Application Fee** (Non-refundable, one time only).....\$20.00

\*Annual Moorage and Seasonal Lease tenants have additional insurance requirements per South Whidbey Harbor Regulations, as identified in Moorage Agreements. ALL Long-Term tenants pay 12.84% Leasehold Tax for Moorage and Live-Aboard Fees per WAC.

**Annual Dinghy Moorage** (Jun 1 – May 31) ..... \$90.00 per year

By using the Harbor facilities, all boaters agree to abide by the Regulations including insurance requirements.

Port Commission Approval: 8/13/13, 9/10/13

(V5.0)

**Chapter 5: Marina Rates and Tariffs**

The Marina charges various fees for customer services, maintenance services and some administrative functions. The Marina also has established penalties for late payment of moorage fees and for infractions of some Marina Rules. All wet and dry moorage fees are established by the City Council. All other tariffs and fees are set by the City Manager, (DMMC 15.04.480 and Rule 5.2), and are listed as follows.

**MARINA SERVICES**

**Tenant Sling Hoist**

The staff will launch/retrieve tenant vessels up to 22' everyday by appointment. Vessels 23' - 27' will only be launched on Sunday's. You must make an appointment a minimum of 24 hours prior to launching. If your vessel must be hauled/ launched without prior notice (pending staff availability) or it's an emergency situation you will be charged the emergency launch fee, no exceptions. Your moorage account will be billed for the service.

	<b>ONE WAY</b>
Tenant Hoist/ Dingy	\$25.00
Travel Lift	\$75.00
Emergency/Day Of	\$125.00

**Note:** The Marina does not launch boats from bunk trailers.

**Guest Overnight Moorage - 4 hour courtesy docking period before Moorage rates apply.**

<b>LENGTH OF VESSEL</b>	<b>PRICE PER DAY</b>
0' - 30'	\$20.00
31' - 50'	\$.75/foot
51'+	\$1.00/foot

**Event or Holiday Guest Moorage Rates**

On Memorial Weekend, Fourth of July, and Labor Day all boats will be charged \$1.00 per foot.

Leasehold tax of 12.84%, or as revised by law, will be charged on stays over 30 days. All rates are payable in advance. Electricity is \$3.00 per night. Commercial vessel or vessels with "for sale" signs displayed will be charged an additional \$3.00 per day.

## ADMINISTRATIVE FEES

### Slip Exchange List

A \$40.00 fee per party is required to be put on slip exchange wait list.

### Waiting List Fees

An annual fee of \$25.00 will be charged on the anniversary date of each waiting list applicant until an offer of moorage is made.

### Proximity Cards

- The fee for a proximity card is \$5.00 each plus sales tax for the first two. Additional cards will cost \$15.00 plus sales tax each.
- The fee for a key fob device is \$10.00 each plus sales tax for the first two. Additional fobs will cost \$30.00 each plus sales tax.
- If a tenant wants more than two devices, the additional, (third or more) devices (s), will be charged at the higher rate(s).
- Lost proximity devices will be replaced at the lower fee. The device reported lost will be deleted from the system.
- Subleases will be charged at the same rate for proximity cards or fobs.

### Fees & Deposits

A \$30.00 fee is required prior to being placed on the waiting list for permanent moorage.

Each permanent moorage tenant must give the Marina a moorage security deposit in the amount of one month's moorage fee for the class of moorage they are occupying. The security deposit is due, along with the first's months' moorage and leasehold tax when the prospective tenant is issued keycards.

### Storage Lockers

The rental fee for an external storage locker is \$15.00 per month, internal lockers rent for \$20.00 per month. Tenants provide their own lock. A deposit is not required to be placed on the waiting list for a locker.

### Dingy Storage

Dinghy's are stored on a rack in the designated Dry Shed for a monthly fee of \$15. Contact staff to request assistance putting it in the water.

### Storage Lot

Monthly rates for boats on trailers include LOA of trailer hitch, plus 12.84% leasehold tax. Launching privilege only available to boats 16'-22' and are subject to weight approval by Marina staff (additional fee).

LOT SIZE	
16 - 24 Feet	\$65.00
25 - 30 Feet	\$105.00

## PENALTIES AND LATE FEES

### Late Fees for Monthly Moorage

Moorage statements are mailed on the 30th of the month or as close as possible to that date. They are due by the 15th of the following month. A late fee of 3% will be applied to the balance on the 20<sup>th</sup> of the month.

A \$50 impound fee will be charged when it is necessary to chain up a boat to secure payment of moorage.

### Delinquent Account Reinstatement

If a tenant's moorage/service agreement is terminated for failure to pay moorage fees, the tenant will be assessed a \$100.00 reinstatement fee in addition to all moorage fees that are due. All moorage fees, the reinstatement fee, and impound fee if applicable must be paid within the time limit given in Rule No. 5 for the tenant's account to be reinstated in good standing.

### Late Fees for Guest Moorage

Failure to pay in advance for guest moorage will result in a \$25.00 impound fee assessed to the moorage fees in addition to the regular moorage fees.

### Impound Fees for Parking Violations

The owners of vehicles and trailers that are impounded for violations of Marina Parking Rules will be charged a \$100.00 impound fee.

### Emergency Response Fee

Customers requesting afterhours emergency response from Marina staff will be billed \$75.00 per hour per employee responding with a minimum of a 2 hour charge. Additional costs may be added pending the type of emergency.

*NOTE: Gate access is not considered an emergency unless you are a liveaboard or there is an immediate danger present (i.e. fire, sinking boat, etc.). Call 911 for all immediate danger emergencies.*

## PERMANENT MOORAGE RATES

BERTH SIZE	OPEN	COVERED	LIVEABOARD / SUBLEASE	
			Open	Covered
20 Foot	\$6.31	\$ 7.84	\$7.58	\$9.41
24 Foot	\$7.07	\$8.99	\$8.49	\$10.79
28 Foot	\$7.33	\$9.74	\$8.80	\$11.69
30 Foot	\$7.83	\$10.18	\$9.43	\$12.22
32 Foot	\$8.01	\$10.37	\$9.62	\$12.45
36 Foot	\$8.49	\$11.81	\$10.19	\$14.18
40 Foot	\$9.07	\$12.53	\$10.89	\$15.04
50 Foot	\$10.25	\$14.69	\$12.30	\$17.63
54 Foot	\$10.25	N/A	\$12.30	N/A
62 Foot	\$10.63	N/A	\$12.76	N/A

Overhang shall be pro-rated. Any portion of a foot shall be considered a full foot. 12.84% leasehold tax added to rates shown above.

**ANNUAL, SEASONAL & WINTER RATES**

BERTH SIZE	ANNUAL 1 payment		SEASONAL March 1/October 31		SEASONAL 5 Month Pre-Payment		WINTER MOORAGE
	OPEN	COVERED	OPEN	COVERED	OPEN	COVERED	GUEST SLIPS**
20 Foot	\$4.89	\$6.08	\$10.79	\$13.47	\$9.17	\$11.45	
24 Foot	\$5.71	\$6.97	\$11.79	\$14.92	\$10.02	\$12.68	
28 Foot	\$6.60	\$8.77	\$11.60	\$14.69	\$9.86	\$12.48	
30 Foot	N/A	N/A	N/A	N/A	N/A	N/A	
32 Foot	N/A	N/A	N/A	N/A	N/A	N/A	\$8.56
36 Foot	N/A	N/A	N/A	N/A	N/A	N/A	\$9.09
40 Foot	N/A	N/A	N/A	N/A	N/A	N/A	\$9.70
50 Foot	N/A	N/A	N/A	N/A	N/A	N/A	\$10.96
54 Foot	N/A	N/A	N/A	N/A	N/A	N/A	\$10.96
62 Foot	N/A	N/A	N/A	N/A	N/A	N/A	\$11.30

Overhang shall be pro-rated. Any portion of a foot shall be considered a full foot. 12.84% leasehold tax added to rates shown above.

**Annual Rates**

Annual rates apply to 20', 24', and 28' open and covered moorage. This is a discount off the regular monthly rate and **you must pay 12 months in advance upon signing up**. Terminating slip prior to end of 12 month period forfeits offer and you will be prorated back to the monthly rate.

**Seasonal Rates**

Seasonal rates apply to 20', 24', and 28' open or covered moorage during the period of March 1st to October 31st. If the tenant stays beyond this season, he will be charged the permanent rate.

**Dry Shed**

\$200.00 per month plus 12.84% leasehold tax for a registered vessel.  
 \$348.36 per month plus 12.84% leasehold tax for any other type of storage (see Rule 7.2).

Security Deposits for dry shed keys

- Launch key ..... \$75.00 (limit 1 per shed)
- 1<sup>st</sup> Shed Key ..... \$25.00
- Additional Shed Keys... \$35.00/each (limit 4)

**Redondo Lot Parking:**

- 1 hour .....\$1.00
- 2 hours .....\$2.25
- 3 hours .....\$3.50
- 4 hours .....\$5.00
- 5 hours .....\$6.50
- All Day ..... \$8.00
- Vehicle-Trailer combinations ...\$10.00
- Seasonal Pass .....\$140.00 + sales tax

**Non-payment of fee (parking ticket) \$20.00**

**Failure to pay parking ticket within 15 days \$20.00 (Total \$40.00)**

Refer to Rule 11.1 - Establishing Regulations, Fees, and Enforcement Procedures for the Redondo Parking Lot

**Parking Passes**

<b>Overnight Pass</b>	<b>Per Day</b>	<b>Annual</b>
North Lot Annual (10pm-6am)	N/A	\$15.00
South Lot Vehicle Trailer combination (14 days max)	\$6.00	N/A
South Lot Motor home/Semi (2 night max)	\$16.00	N/A

**MARINA FACILITY RENTALS**

**Activities Float/ Pavilion**

- **Club Activity/Event:** A club event is a group of five boats or more that are spending the night and purchasing overnight guest moorage. The Activities Float is 25' by 100'. It has mooring cleats/ bull rails, safety ladder, and 30 amp power. In addition, boaters may request use of our propane BBQ, 's and available tables and chairs. Additionally 10x10 tents are available upon request. Please review the reservation application from our website to reserve Marina space.
- **Non-Club Activity/Event:** For non-club activities and/or events please contact the Beach Park Event Center for all facility rental information at 206-870-9370 or by emailing [skirchberg@desmoineswa.gov](mailto:skirchberg@desmoineswa.gov).
- **All other Marina Rentals (Parking Lots):** Please contact the Beach Park Event Center for all facility rental information at 206-870-9370 or by emailing [skirchberg@desmoineswa.gov](mailto:skirchberg@desmoineswa.gov).

## Winter Moorage

See Open Moorage (Winter Rates) page 50.

Water, garbage & recycle, and parking available at \$50.00 per month. Metered electricity is available at posted rates.

Leasehold tax of 12.84% or as revised by law, will be charged on stays over 30 days. Failure to pay in advance for charges due will result in the impoundment of the vessel until all fees and charges have been satisfied. Fees and charges will continue to accrue during any impoundment period.

## Commercial Landing Fee

The Landing fee for all commercial vessels, tour boats and party boats is \$100.00 per trip or per day if continuous.

## MAINTENANCE SERVICES

### Covered Moorage Cutouts

Alterations to exterior walls of the covered moorage's to accommodate larger vessels are permitted under limited circumstances. "Cutouts" must be approved by the Harbormaster. All work must be done by Marina staff. Materials used will be billed to the tenant at actual cost. Staff time will be billed at \$50 per hour.

### Pumping and Non-Emergency Towing within Marina

A \$50.00 per hour fee with one hour minimum will be charged for the pumping of any vessel.

A \$50.00 per hour fee with one hour minimum will be charged for the non-emergency towing of a vessel within the marina. We do not tow any vessels outside the break-water.

### Electrical Service

Tenants are charged a \$3.50 per month flat fee for electricity, which includes the first 30 KW hours of use. Any use over 30 KW hours is billed at the actual cost of .08 cents per KW hour.

Any request for electrical meter installation or removal will be charged a fee of \$10.00 per request after the initial installation or removal of the electrical meter.

Requests for increasing electrical service from 20 to 30 amp will be done on a first come first serve basis, and will depend on capacity of existing marina wiring. All parts + labor will be charged to the tenant at the flat rate of \$35.00 which will include all parts associated with the modification.